

CHAIRMAN'S OPENING ADDRESS

POWERTEL AGM, 26 MAY 2005

Introduction

Good morning ladies and gentlemen and welcome to PowerTel's 2005 Annual General Meeting.

For those of you I haven't met I am your Chairman Richard Griffin and I am delighted to be here today to look back on what was a pleasing and significant past 12 months for PowerTel.

Before I declare today's meeting open, could I ask all of you with mobile phones to turn them off for the duration of the meeting.

Declares Meeting Open

As the Company Secretary has confirmed a quorum is present I now formally declare the Annual General Meeting of PowerTel Limited open.

I have been advised by the Company Secretary that adequate notice of the meeting has been given and I move that the notice be taken as read. Would all those in favour please raise your hand.

Agenda- Speeches

Before proceeding with the formal part of today's meeting, I propose to provide you with a brief overview of our performance for the 2004 financial year and to touch on some of the important decisions we have taken as a company to favourably position ourselves for future growth.

Mr Paul Broad, our Managing Director, will then expand on the operational achievements for the year and outline how the business transition we have undertaken under his leadership, with the support of the Board and management, is already driving better performance and steering PowerTel to realising its true potential.

Agenda- Resolutions

I will provide further details on all resolutions later in the meeting and shareholders will have an opportunity to ask questions.

Microphones are available from the attendants at the side of the room and I would ask all shareholders to make use of them when asking questions.

I would just remind all those present that only those in possession of a blue voting form may cast a vote.

Introduction of the Board & Management

I would like to begin by introducing you to your Board of directors.

From my right is...

- my fellow director and Managing Director, Mr Paul Broad
- Mr John Troy
- Mr Edward Sippel
- Mr Justus Veeneklaas; and
- Mr John Conde

In addition, we have present Mr James Orlando, our Chief Financial Officer, and Mr Simon McEgan, our Company Secretary.

We also have in attendance today Mr Craig Jackson, a representative from the Company's auditor, Ernst & Young, who is available to prepared to answer questions regarding the financial statements.

Financial Statements

Proceeding now to the first item of business, before we receive and consider the financial statements for the 12 months ended 31

December 2004, the directors' report and the auditor's report, I would like to make a few comments on PowerTel's performance in 2004,

and in particular a number of exciting developments which are shaping a bright future for the Company.

Year in review highlights

At a financial level, it was a pleasing 12 months.

Revenue increased from \$119.6M to \$165.7M and

EBITDA increased from \$10.3 to \$22.8M

Gross Margins rose 55%

These strong results highlight our ability to deliver operating leverage driven by both strategic acquisitions and organic growth.

The acquisition and successful integration in 2004 of Request Broadband and NTT Australia IP has also given us considerably greater operating leverage.

Paul will talk to these benefits in greater detail, but the end result is that both acquisitions have generated more traffic on our network and extended our reach into the data and Internet markets.

Management changes

While I talk of Paul Broad, it would be remiss of me not to welcome him to his first PowerTel AGM as Managing Director. Most of you will remember Paul as a former Board director of PowerTel.

Paul joined us in November last year following a successful period as Managing Director of Energy Australia.

He brings with him over 15 years experience in running large companies with extensive infrastructure assets in Australia and a

deep knowledge of meeting customer needs and an ability to inspire staff.

I know he is passionate about increasing PowerTel's market share in the highly competitive telco environment.

Under his leadership we have significantly increased the quality, depth and experience of our management team and are changing the emphasis and manner in which we market and do business.

The early results demonstrate these are changes for the better.

The future

As we look to the future we do so with the comfort of a very supporting, knowledgeable and financially strong major shareholder and a stronger balance sheet as a result of the recent refinancing of our term debt facility with a more flexible arrangement with Westpac.

There is no doubt the overall market environment remains challenging, particularly when you look at the competition for customers and the regulation of the telecommunications market.

This is made all the more important by the pending sale of T3 and the implications this will have for all players in the market.

However, we believe the strategy PowerTel has embarked upon is the right one to provide for sustainable growth in the future. It is already helping us to emerge from the pack as a winner.

The powerful combination of a new management team, upgraded sales capability, successful acquisitions, a sharper focus on customer service and our demonstrated ability to up-sell new services to existing customers has PowerTel in great shape.

Strategic alliances with organisations such as Macquarie, BT and ETSA, and our ability to continue to expand the network through our investment in DSLAMS and increasing our distribution channels, complete the picture.

Congratulations to all our staff whose loyalty and dedication are making great things happen at your company.

To tell you more about the highlights of 2004 and how PowerTel is moving toward realising its true potential it gives me pleasure to introduce your Managing Director, Paul Broad.